

**SERSIA MIDATEST
SOCIETE OUGANDAISE CAPRINE
CIRAD-EMVT**

**PROPOSALS FOR A DAIRY GOATS
PILOT-SCHEME IN UGANDA
Pre-faisability study¹**

Working paper

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1. PROJECT JUSTIFICATION

The Ugandan goats population is over 6 300 000 animals and provides about 22 % of the country meat consumption. A rough survey at the Kampala market showed that in average, every butcher sells daily, 6 to 7 goat carcasses for 1 cattle carcass. In average, the goat carcass weight is about 9 to 10 kg. In spite of these low weights, the animal productivity would be about 4.3 kg per head. It is more than in many subsaharian African countries (3.3 kg in average). These data should be specified with a regional or, if possible, national productivity survey.

The national goat demand is confirmed by the exportations acquisitions which will reinforce themselves both on living animals and meat.

The goat production research and development programs managed in Burundi and Rwanda showed that the crossbreeding of the local goat with the « Alpine » goats for milk and meat production improvement was very interesting :

- ◆ The local male average live weights were 17 and 30 kg for the 1 and 2 years old animals. For the $\frac{3}{4}$ « Alpine » same age animals in identically bred conditions, weights were 30 and 50 kg.²
- ◆ This crossbreeding interest for goat meat production herds was completed with the goat dairy capacity improvement. The lactation average recorded in Burundi (Ngozi Project) was 398 liters over a 225 day period for the « Alpines » and 227 liters over a 209 day period for the F1s.

A goat dairy production project can be achieved at one condition i.e a goat dairy production market does exist : milk and cheese.

- ◆ In relation with the poor local goat dairy predisposition, milk goat consumption is low in many subsaharian African countries. Generally, the milk is suckled by kids. Its excess is reserved to old and ill people. Moreover, milk goat therapeutic properties, known for a long time by Ugandan people, are nowadays carefully examined by some European scientists. French researchers associate goat milk consumption with cancer fighting programs. Some experiences are managed at the Rennes Medicine University.
- ◆ When milk is produced in sufficient quantity, it does not seem to be over produced (milk or cheese). In Uganda, goat cheese is imported and is especially expensive in Kampala. So this market is reserved to high income people.

² KLOTZ Stéphane, Identification of technical basis adapted to the improved goats breeding in the Mumirwa zone. Ministry of Agriculture of Burundi. 1993, 53 pages and annexes.

The implementation of a goat project presents three interesting points :

- ◆ To satisfy and improve the local market in adapting the products to the actual and future demand :
 - substitution of imported products,
 - conception of new products for the local market,
 - new therapeutic market.
- ◆ To breed reproductive males for crossbreeding operations in farming areas with local goats in order to increase their meat productivity.
- ◆ To start up in farming areas a goat dairy production program in order to produce farm cheeses.
- ◆ To favour the implementation of a private center to multiply and adapt pure « Alpine » goats destined to ensure the project future.

2. PROJECT CONTENTS

The project will be based on two mainly structures :

- ◆ *A private reproduction and adaptation center for exotic goat with production and dairy processing.*
 This center will also produce pure reproductive goats to the best herds of the pilot area and, in a first phase, will be able to be a collection and processing center for neighbouring farms.
 - The size and the expected productions of this center are presented in the annex 1. At the beginning, it will operate with 75 to 80 imported reproductive animals. It will hold about 400 animals under normal conditions. The center will be able to produce per year, about 50 male goats and 88 000 liters of milk.
 - At first, the « Alpine » race is the exotic race proposed for the genetic improvement.
- ◆ *A pilot zone for the goat production and genetic improvement, gathering - like a breeder association for example - the interested breeders.* In this area, the crossbreeding of the local goats will be accomplished with the reproductive animals coming from the pilot-scheme and the implementation of an artificial insemination program. The goat herds will be monitored and controlled by recording growth and dairy production performances. This will authorize the creation of a goat reproductive pool for the selection and especially the crossbred animals.

- For the motivated breeders, a pilot operation for dairy production in farming areas will be organized.
- The breeders who will not milk their animals will benefit from the genetic aptitude for meat production of their « Alpine » race reproductive herd. The number of goats could increase from 500 to 1500 between the 1st to the 3rd or 4th year.

3. OPERATION RESOURCE ESTIMATE

3.1. HUMAN RESOURCES

The European Union support will be limited during the project period and will decrease every year in relation with the professional increasing involvement.

This operation will be performed under the control of official services: Ministry of Agriculture (Division of health and animal production) for the definition of genetic programs, livestock sanitary and dairy products trade controls.

However, in relation with its innovating aspects, it is necessary that the technical, scientific and logistic supports be ensured in the best conditions during three years. This support will be provided by four different and complementary action types :

- ◆ Presence of a goat specialist knowing dairy product processing who will be in charge of :
 - supporting the start and implementation of the imported goat breeding center : housing, feeding, breeding management, sanitary and performance monitoring, adaptation and selection of the imported animals,
 - participating in the conception of goat dairy product processing in relation with the demand,
 - implementing the goat livestock improvement pilot-scheme in farming areas and technical monitoring organization,
 - participating in the training of the assistants in charge of monitoring in farming areas and breeding center supervisor.
 - Participating in the project goat breeder's structuring.

For regular farm monitoring, during the first years, a technician for about 500 goats is expected. These technicians will work under the goat specialist.

- ◆ Support of NAARO and CIRAD-EMVT for the scientific monitoring,
- ◆ Private European groups participation for the genetic improvement program (reproductive animals and implementation of an artificial insemination program), dairy processing and goat breeders structuring,

- ◆ At least and above all, participation of Ugandan groups for the implementation of the breeding and adapting reproductive center.

3.2. LOGISTIC RESOURCES

◆ Transport means

- 1st year : a pick-up truck
 a moped
- 2nd and 3rd year : 2 mopeds

◆ Improvement genetic program participation

- support for the acquisition of breeding center reproductive animals,
- basic artificial insemination equipment,
- participation for the acquisition of the semen and consumables for the goat insemination in farming areas,
- participation for the pilot-center investments.

◆ Computer equipment

- A microcomputer, herd monitoring and office software.

3.3. FINANCIAL RESOURCES

The desirable European Union financial participation is presented in the following table.

DESIRABLE EUROPEAN UNION FINANCIAL PARTICIPATION (in French Francs)

| | Year 1 | | | Year 2 | | | Year 3 | | |
|--|----------|-------------|----------------|----------|-------------|----------------|----------|-------------|----------------|
| | Quantity | Unity price | Total | Quantity | Unity price | Total | Quantity | Unity price | Total |
| Investment supports (20 %) | | | | | | | | | |
| Reproductive animal herd acquisition | 1 | 63 000 | 63 000 | | | | | | |
| Other investments | 1 | 112 078 | 112 078 | | | | | | |
| Artificial insemination | | | | | | | | | |
| Kits | 3 | 2 500 | 7 500 | | | | | | |
| Semen, sponges, hormones | 1 000 | 48 | 48 000 | 2 000 | 45 | 90 000 | 2 000 | 36 | 72 000 |
| Technical support CIRAD-EMVT mission | 1 | 39 744 | 39 744 | 1 | 24 840 | 24 840 | 1 | 24 840 | 24 840 |
| NAARO livestock monitoring | 1 | 50 000 | 50 000 | 1 | 50 000 | 50 000 | 1 | 50 000 | 50 000 |
| Technical assistance : Breeding Technician* | 1 | 405 000 | 405 000 | 1 | 337 500 | 337 500 | 1 | 270 000 | 270 000 |
| Travel means | | | | | | | | | |
| Vehicle | 1 | 120 000 | 120 000 | 1 | 5 000 | 5 000 | 1 | 5 000 | 5 000 |
| Moped | 1 | 5 000 | 5 000 | | | | | | |
| Running costs | 1 | 30 000 | 30 000 | 1 | 35 000 | 35 000 | 1 | 40 000 | 40 000 |
| TOTAL | | | 880 322 | | | 542 340 | | | 461 840 |

* The expert costs are based on French Foreign Office prices

ANNEXE 1

TECHNICAL AND FINANCIAL BASIS OF THE PRE-FEASIBILITY STUDY FOR A DAIRY GOAT PILOT-SCHEME IN UGANDA

The following tables give the base references for the investments and running costs of a goat dairy production center in Uganda. An estimate of the livestock development perspectives is described for the first six years of the project.

The following points are described :

- The breeding zootechnical parameters,
- The yearly herd numbers,
- A first estimate of the investments to realize,
- A first estimate of the running charges,
- An animal exploitation summary,
- A production summary,
- A simplified financial balance-sheet.

Remarks :

- The animals will be bred in a complete indoors keeping system,
- All prices are in French Francs.

1. Zootechnical breeding parameters

They include :

- First year : animal numbers, fecundity and mortality,
- Following years : fecundity, exploitation rates, mortality rates, animal weights and their price by kg of live weight.

2. Yearly herd numbers

They are described for males and females. The weights, values and herd growth rates are showed. The yearly herd total number is presented.

3. Investments required estimate

The investments include the breeding buildings (yearly increasing), first reproductive animals acquisition, dairy, breeding equipment, harnessing for feedcrops and transport, a generator.

4. Running costs estimate

These charges are made of the costs in relation with feedcrops (implementation, upkeep, harvest), complementing feeds (vitaminized and mineral mixture, concentrates), veterinary drugs, working charges, building upkeep and electricity.

5. Animals exploitation summary

These tables present yearly the reproductive and slaughtering animal sales. They differentiate the numbers, weights and values of the exploited animals (males and females). A summary is provided for the first six years.

6. Production summary

The total animal production sales from the center are summarized in these tables. They show :

- Dairy production sales : several levels of the milk liter selling price are given : 5 FF, 8 FF, 10 FF et 16 FF³.
- Animals sales for reproduction and slaughtering. The price is 20 FF/kg of live weight.

7. Simplified financial balance-sheet

This balance sheet includes investments, running charges and herd products.

This balance-sheet is presented as an example without the capital change (about 300 000 FF for the six years) and without the dairy processing add-value.

³ For example : 4 goat milk liters processed give about 16 « crottins » of 60 grammes. These « crottins » would have a selling price of 4 FF for 1 milk liter which costs 16 FF.

Zootechnical breeding parameters

Parameters for t = 0

| Age | Number of male | Number of female | Fecondity | Male exploitation | Female exploitation | Male mortality | Female mortality |
|-----|----------------|------------------|-----------|-------------------|---------------------|----------------|------------------|
| 0* | | | | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | 20 | 160 | 1,5 | 0 | 0 | 0,15 | 0,15 |
| 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

→ 15

Parameters for t = 1 and so

| Age | Fecondity | Male exploitation | Female exploitation | Male mortality | Female mortality | Male acquisition | Female acquisition | Male weight | Femelle weight | Male value | Female value |
|-----|-----------|-------------------|---------------------|----------------|------------------|------------------|--------------------|-------------|----------------|------------|--------------|
| 0* | | 0 | 0 | 0 | 0 | | | | | | |
| 0 | 0 | 0,35 | 0 | 0,2 | 0,2 | 0 | 0 | 25 | 20 | 20 | 20 |
| 1 | 1,2 | 0,5 | 0,1 | 0,1 | 0,1 | 0 | 0 | 45 | 35 | 20 | 20 |
| 2 | 1,5 | 0,7 | 0,1 | 0,1 | 0,1 | 0 | 0 | 60 | 45 | 20 | 20 |
| 3 | 1,5 | 0,7 | 0,1 | 0,1 | 0,1 | 0 | 0 | 80 | 50 | 20 | 20 |
| 4 | 1,5 | 1 | 1 | 0,1 | 0,1 | 0 | 0 | 80 | 60 | 20 | 20 |

Annual herd number

Male numbers per year and per age

| Age | Year | | | | | |
|----------------|------|--------|---------|---------|---------|---------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 0 | 0 | 120 | 102 | 139 | 172 | 162 |
| 1 | 20 | 0 | 54 | 46 | 63 | 77 |
| 2 | 0 | 18 | 0 | 22 | 18 | 25 |
| 3 | 0 | 0 | 3 | 0 | 4 | 4 |
| 4 | 0 | 0 | 0 | 1 | 0 | 1 |
| Total | 20 | 138 | 159 | 207 | 257 | 269 |
| Weight | 0 | 4 020 | 5 252 | 6 896 | 8 562 | 9 392 |
| Value | 0 | 80 400 | 105 040 | 137 918 | 171 240 | 187 848 |
| Growth [t-1,t] | 0 | 117 | 22 | 48 | 50 | 12 |
| Growth rate | 0 | 585% | 16% | 30% | 24% | 5% |

Female numbers per year and per age

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|----------------|-----|---------|---------|---------|---------|---------|
| 0 | 0 | 120 | 102 | 139 | 172 | 162 |
| 1 | 160 | 0 | 96 | 82 | 111 | 137 |
| 2 | 0 | 136 | 0 | 77 | 65 | 89 |
| 3 | 0 | 0 | 109 | 0 | 61 | 52 |
| 4 | 0 | 0 | 0 | 87 | 0 | 49 |
| Total | 160 | 256 | 307 | 385 | 410 | 490 |
| Weight | 0 | 8 520 | 10 840 | 14 318 | 13 344 | 17 618 |
| Value | 0 | 170 400 | 216 800 | 286 368 | 266 880 | 352 358 |
| Growth [t-1,t] | 0 | 96 | 51 | 78 | 25 | 80 |
| Growth rate | 0 | 60% | 20% | 25% | 7% | 19% |

Male and Female numbers per year and per age

| Age | Year | | | | | |
|--------|------|---------|---------|---------|---------|---------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 0 | 0 | 240 | 204 | 278 | 344 | 324 |
| 1 | 180 | 0 | 150 | 128 | 174 | 215 |
| 2 | 0 | 154 | 0 | 98 | 84 | 114 |
| 3 | 0 | 0 | 112 | 0 | 66 | 56 |
| 4 | 0 | 0 | 0 | 88 | 0 | 50 |
| Total | 180 | 394 | 466 | 592 | 667 | 759 |
| Weight | 0 | 12 540 | 16 092 | 21 214 | 21 906 | 27 010 |
| Value | 0 | 250 800 | 321 840 | 424 286 | 438 120 | 540 206 |

Animal exploitation summary

Exploitation by age between [2 , 3 [

| Age | Exploited numbers | | | Exploited total weight | | | Exploited total value | | |
|-------|-------------------|--------|-------|------------------------|----------|-------|-----------------------|----------|--------|
| | Male | Female | Total | Mâles | Femelles | Total | Mâles | Femelles | Total |
| 0* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 42 | 0 | 42 | 1 470 | 0 | 1 470 | 29 400 | 0 | 29 400 |
| 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | 12 | 14 | 26 | 833 | 646 | 1 479 | 16 660 | 12 920 | 29 580 |
| 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 54 | 14 | 68 | 2 303 | 646 | 2 949 | 46 060 | 12 920 | 58 980 |

Exploitation by age between [3 , 4 [

| Age | Exploited numbers | | | Exploited total weight | | | Exploited total value | | |
|-------|-------------------|--------|-------|------------------------|----------|-------|-----------------------|----------|--------|
| | Male | Female | Total | Mâles | Femelles | Total | Mâles | Femelles | Total |
| 0* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 36 | 0 | 36 | 1 250 | 0 | 1 250 | 24 990 | 0 | 24 990 |
| 1 | 27 | 10 | 37 | 1 418 | 384 | 1 802 | 28 350 | 7 680 | 36 030 |
| 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | 2 | 11 | 13 | 190 | 598 | 789 | 3 808 | 11 968 | 15 776 |
| 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 65 | 20 | 86 | 2 857 | 982 | 3 840 | 57 148 | 19 648 | 76 796 |

Exploitation by age between [4 , 5 [

| Age | Exploited numbers | | | Exploited total weight | | | Exploited total value | | |
|-------|-------------------|--------|-------|------------------------|----------|-------|-----------------------|----------|---------|
| | Male | Female | Total | Mâles | Femelles | Total | Mâles | Femelles | Total |
| 0* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 49 | 0 | 49 | 1 705 | 0 | 1 705 | 34 104 | 0 | 34 104 |
| 1 | 23 | 8 | 31 | 1 205 | 326 | 1 531 | 24 098 | 6 528 | 30 626 |
| 2 | 15 | 8 | 23 | 1 058 | 365 | 1 423 | 21 168 | 7 296 | 28 464 |
| 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | 1 | 87 | 88 | 54 | 5 222 | 5 277 | 1 088 | 104 448 | 105 536 |
| Total | 87 | 103 | 190 | 4 023 | 5 914 | 9 936 | 80 458 | 118 272 | 198 730 |

Exploitation by age between [5 , 6 [

| Age | Exploited numbers | | | Exploited total weight | | | Exploited total value | | |
|-------|-------------------|--------|-------|------------------------|----------|-------|-----------------------|----------|---------|
| | Male | Female | Total | Mâles | Femelles | Total | Mâles | Femelles | Total |
| 0* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 60 | 0 | 60 | 2 105 | 0 | 2 105 | 42 101 | 0 | 42 101 |
| 1 | 31 | 11 | 42 | 1 644 | 445 | 2 090 | 32 886 | 8 909 | 41 795 |
| 2 | 13 | 7 | 19 | 900 | 310 | 1 210 | 17 993 | 6 202 | 24 194 |
| 3 | 3 | 6 | 9 | 242 | 338 | 580 | 4 838 | 6 758 | 11 597 |
| 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 107 | 24 | 131 | 4 891 | 1 093 | 5 984 | 97 818 | 21 869 | 119 687 |

Exploitation by age between [6 , 7 [

| Age | Exploited numbers | | | Exploited total weight | | | Exploited total value | | |
|-------|-------------------|--------|-------|------------------------|----------|-------|-----------------------|----------|---------|
| | Male | Female | Total | Mâles | Femelles | Total | Mâles | Femelles | Total |
| 0* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 57 | 0 | 57 | 1 983 | 0 | 1 983 | 39 655 | 0 | 39 655 |
| 1 | 39 | 14 | 52 | 2 030 | 550 | 2 580 | 40 597 | 10 998 | 51 595 |
| 2 | 18 | 9 | 26 | 1 228 | 423 | 1 651 | 24 555 | 8 463 | 33 018 |
| 3 | 3 | 5 | 8 | 206 | 287 | 493 | 4 113 | 5 745 | 9 857 |
| 4 | 1 | 49 | 50 | 69 | 2 949 | 3 018 | 1 382 | 58 982 | 60 365 |
| Total | 116 | 77 | 193 | 5 515 | 4 209 | 9 725 | 110 302 | 84 188 | 194 490 |

Total exploitation

| Age | Exploited numbers | | | Exploited total weight | | | Exploited total value | | |
|-------|-------------------|--------|-------|------------------------|----------|--------|-----------------------|----------|---------|
| | Male | Female | Total | Mâles | Femelles | Total | Mâles | Femelles | Total |
| 0* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 243 | 0 | 243 | 8 512 | 0 | 8 512 | 170 250 | 0 | 170 250 |
| 1 | 120 | 43 | 163 | 6 297 | 1 706 | 8 002 | 125 931 | 34 115 | 160 045 |
| 2 | 57 | 37 | 94 | 4 019 | 1 744 | 5 763 | 80 376 | 34 881 | 115 257 |
| 3 | 8 | 22 | 30 | 638 | 1 224 | 1 862 | 12 759 | 24 471 | 37 230 |
| 4 | 2 | 136 | 138 | 124 | 8 172 | 8 295 | 2 470 | 163 430 | 165 901 |
| Total | 430 | 238 | 668 | 19 589 | 12 845 | 32 434 | 391 785 | 256 897 | 648 682 |

Productions summary

Dairy Production

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| 1 | 70 400 | 0 | 42 240 | 35 904 | 48 998 | 60 488 |
| 2 | 0 | 83 300 | 0 | 47 040 | 39 984 | 54 566 |
| 3 | 0 | 0 | 66 640 | 0 | 37 632 | 31 987 |
| 4 | 0 | 0 | 0 | 53 312 | 0 | 30 106 |
| Total (liters/year) | 70 400 | 83 300 | 108 880 | 136 256 | 126 614 | 177 147 |
| Value 5 FF/l | 352 000 | 416 500 | 544 400 | 681 280 | 633 072 | 885 734 |
| Value 8 FF/l | 563 200 | 666 400 | 871 040 | 1 090 048 | 1 012 915 | 1 417 175 |
| Value 10 FF/l | 704 000 | 833 000 | 1 088 800 | 1 362 560 | 1 266 144 | 1 771 469 |
| Value 16 FF/l | 1 126 400 | 1 332 800 | 1 742 080 | 2 180 096 | 2 025 830 | 2 834 350 |

Meat and reproductive animal productions

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|----------|---|--------|--------|---------|---------|---------|
| 0 | 0 | 29 400 | 24 990 | 34 104 | 42 101 | 39 655 |
| 1 | 0 | 0 | 36 030 | 30 626 | 41 795 | 51 595 |
| 2 | 0 | 29 580 | 0 | 28 464 | 24 194 | 33 018 |
| 3 | 0 | 0 | 15 776 | 0 | 11 597 | 9 857 |
| 4 | 0 | 0 | 0 | 105 536 | 0 | 60 365 |
| Total FF | 0 | 58 980 | 76 796 | 198 730 | 119 687 | 194 490 |

Total productions

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Milk 5FF/l | 352 000 | 416 500 | 544 400 | 681 280 | 633 072 | 885 734 |
| Milk 8FF/l | 563 200 | 666 400 | 871 040 | 1 090 048 | 1 012 915 | 1 417 175 |
| Milk 10 FF/l | 704 000 | 833 000 | 1 088 800 | 1 362 560 | 1 266 144 | 1 771 469 |
| Milk 16 FF/l | 1 126 400 | 1 332 800 | 1 742 080 | 2 180 096 | 2 025 830 | 2 834 350 |
| Reproductive | 0 | 58 980 | 76 796 | 198 730 | 119 687 | 194 490 |
| Total milk 5 FF/l | 352 000 | 475 480 | 621 196 | 880 010 | 752 759 | 1 080 224 |
| Total milk 8 FF/l | 563 200 | 725 380 | 947 836 | 1 288 778 | 1 132 602 | 1 611 665 |
| Total milk 10 FF/l | 704 000 | 891 980 | 1 165 596 | 1 561 290 | 1 385 831 | 1 965 959 |
| Total milk 16 FF/l | 1 126 400 | 1 391 780 | 1 818 876 | 2 378 826 | 2 145 517 | 3 028 840 |

Running charges

Feedcrops squares (ha) / complete indoor breeding system

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|----------|----|----|----|----|----|----|
| 0 | 0 | 10 | 8 | 11 | 14 | 13 |
| 1 | 18 | 0 | 15 | 13 | 17 | 21 |
| 2 | 0 | 15 | 0 | 10 | 8 | 11 |
| 3 | 0 | 0 | 11 | 0 | 7 | 6 |
| 4 | 0 | 0 | 0 | 9 | 0 | 5 |
| Total ha | 18 | 25 | 34 | 42 | 46 | 56 |

Harvest feedcrops manpower (man/day)

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|---------------|--------|--------|--------|--------|---------|---------|
| 0 | 0 | 3 | 3 | 3 | 4 | 4 |
| 1 | 6 | 0 | 5 | 4 | 5 | 7 |
| 2 | 0 | 5 | 0 | 3 | 3 | 4 |
| 3 | 0 | 0 | 3 | 0 | 2 | 2 |
| 4 | 0 | 0 | 0 | 3 | 0 | 2 |
| Total m/d | 6 | 8 | 11 | 13 | 14 | 17 |
| Total FF/year | 40 500 | 56 250 | 77 355 | 95 621 | 103 696 | 126 977 |

Feedcrops farming (ha)

| | 1 | 2 | 3 | 4 | 5 | 6 |
|----------------|--------|--------|--------|--------|--------|--------|
| implementation | 18 | 7 | 9 | 8 | 4 | 10 |
| upkeeping | 18 | 25 | 34 | 42 | 46 | 56 |
| enrichment | 18 | 25 | 34 | 42 | 46 | 56 |
| Total FF | 66 600 | 38 500 | 52 206 | 54 103 | 43 029 | 70 544 |

Concentrates, mineralized and vitamined mixture

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|---------------|--------|--------|--------|--------|--------|--------|
| 0 | 0 | 10 950 | 9 308 | 12 702 | 15 680 | 14 769 |
| 1 | 20 531 | 0 | 17 109 | 14 543 | 19 847 | 24 501 |
| 2 | 0 | 17 566 | 0 | 11 224 | 9 540 | 13 020 |
| 3 | 0 | 0 | 12 798 | 0 | 7 501 | 6 376 |
| 4 | 0 | 0 | 0 | 10 006 | 0 | 5 705 |
| Total FF/year | 20 531 | 28 516 | 39 215 | 48 474 | 52 568 | 64 370 |

Veterinary drugs

| Age | 1 | 2 | 3 | 4 | 5 | 6 |
|---------------|-------|-------|--------|--------|--------|--------|
| 0 | 0 | 6 000 | 5 100 | 6 960 | 8 592 | 8 093 |
| 1 | 4 500 | 0 | 3 750 | 3 188 | 4 350 | 5 370 |
| 2 | 0 | 3 850 | 0 | 2 460 | 2 091 | 2 854 |
| 3 | 0 | 0 | 2 805 | 0 | 1 644 | 1 397 |
| 4 | 0 | 0 | 0 | 2 193 | 0 | 1 250 |
| Total FF/year | 4 500 | 9 850 | 11 655 | 14 801 | 16 677 | 18 964 |

Other charges

| | 1 | 2 | 3 | 4 | 5 | 6 |
|---------------------|---------|---------|---------|---------|---------|---------|
| fuel/electricity | 112 500 | 112 500 | 112 500 | 112 500 | 112 500 | 112 500 |
| buildings upkeeping | 8 500 | 8 500 | 8 500 | 8 500 | 8 500 | 8 500 |
| herdsmen | 26 280 | 57 524 | 68 065 | 86 435 | 97 394 | 110 751 |
| farm supervisor | 12 000 | 12 000 | 12 000 | 12 000 | 12 000 | 12 000 |
| Total FF/year | 159 280 | 190 524 | 201 065 | 219 435 | 230 394 | 243 751 |

Running charges summary

| | 1 | 2 | 3 | 4 | 5 | 6 |
|--------------------|---------|---------|---------|---------|---------|---------|
| Feedcrops harvest | 40 500 | 56 250 | 77 355 | 95 621 | 103 696 | 126 977 |
| Feedcrops farming | 66 600 | 38 500 | 52 206 | 54 103 | 43 029 | 70 544 |
| Concentrate feeds | 20 531 | 28 516 | 39 215 | 48 474 | 52 568 | 64 370 |
| Veterinary drugs | 4 500 | 9 850 | 11 655 | 14 801 | 16 677 | 18 964 |
| Other charges | 159 280 | 190 524 | 201 065 | 219 435 | 230 394 | 243 751 |
| Total FF/year | 291 411 | 323 640 | 381 496 | 432 433 | 446 364 | 524 606 |
| Miscellaneous 10 % | 29 141 | 32 364 | 38 150 | 43 243 | 44 636 | 52 461 |
| Total FF | 320 552 | 356 004 | 419 645 | 475 676 | 491 000 | 577 067 |

Investments required

Building squares (m²)

| Age | Year | | | | | |
|------------------------|--------|--------|--------|--------|--------|--------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 0 | 0 | 240 | 204 | 278 | 344 | 324 |
| 1 | 520 | 0 | 396 | 337 | 459 | 567 |
| 2 | 0 | 444 | 0 | 274 | 233 | 317 |
| 3 | 0 | 0 | 333 | 0 | 193 | 164 |
| 4 | 0 | 0 | 0 | 262 | 0 | 149 |
| Total m² | 520 | 684 | 933 | 1 151 | 1 229 | 1 521 |
| construction planning | 500 | 500 | | 500 | | |
| construction costs | 55 000 | 55 000 | | 55 000 | | |
| depreciation cost (FF) | 5 500 | 11 000 | 11 000 | 16 500 | 16 500 | 16 500 |

Other investments

| | | depreciation period | annual depreciation |
|--------------------|---------|---------------------|---------------------|
| Animals | 630 000 | | |
| Harnessing | 4 000 | 5 | 800 |
| Dairy building | 100 000 | 10 | 10 000 |
| Generator | 20 000 | 5 | 4 000 |
| Breeding equipment | 60 000 | 5 | 12 000 |
| Total FF | 814 000 | | 26 800 |
| Miscellaneous 10 % | 81 400 | | 2 680 |
| Total FF | 895 400 | | 29 480 |

DEPRECIATIONS COST (FF)

| years | 1 | 2 | 3 | 4 | 5 |
|--------------|--------|--------|--------|--------|--------|
| building | 5 500 | 8 250 | 11 000 | 13 750 | 16 500 |
| other | 29 480 | 29 480 | 29 480 | 29 480 | 29 480 |
| annual total | 34 980 | 37 730 | 40 480 | 43 230 | 45 980 |

FINANCIAL COSTS

| years | 1 | 2 | 3 | 4 | 5 |
|----------------------|-----------|---------|---------|---------|---------|
| investments | 950 400 | 55 000 | 0 | 55 000 | 0 |
| loan | 1 000 000 | | | | |
| annual total | 31 350 | 31 350 | 31 350 | 31 350 | 31 350 |
| annuity | 231 561 | 231 561 | 231 561 | 231 561 | 231 561 |
| capital to reimburse | 912 591 | 811 131 | 693 361 | 556 658 | 397 981 |
| interest | 144 152 | 130 101 | 113 791 | 94 858 | 72 884 |

method applied

Simplified financial balance-sheet (FF)

| Years | 1 | 2 | 3 | 4 | 5 | 6 |
|--------------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| investments | 950 400 | 55 000 | 0 | 55 000 | 0 | |
| annual depreciation | 34 980 | 37 730 | 40 480 | 43 230 | 45 980 | 45 980 |
| Running charges | 464 704 | 486 105 | 533 436 | 570 534 | 563 884 | 624 442 |
| Total Charges | 499 684 | 523 835 | 573 916 | 613 764 | 609 864 | 670 422 |
| Products 5 FF | 352 000 | 475 480 | 621 196 | 880 010 | 752 759 | 1 080 224 |
| Products 8 FF | 563 200 | 725 380 | 947 836 | 1 288 778 | 1 132 602 | 1 611 665 |
| Products 10 FF | 704 000 | 891 980 | 1 165 596 | 1 561 290 | 1 385 831 | 1 965 959 |
| Products 16 FF | 1 126 400 | 1 391 780 | 1 818 876 | 2 378 826 | 2 145 517 | 3 028 840 |
| Balance 5 FF | -147 684 | -48 355 | 47 280 | 266 245 | 142 895 | 409 802 |
| Accumulation 5FF | | -196 039 | -148 759 | 117 486 | 260 381 | 670 183 |
| Balance 8 FF | 63 516 | 201 545 | 373 920 | 675 013 | 522 738 | 941 243 |
| Accumulation 8FF | | 265 061 | 638 981 | 1 313 994 | 1 836 732 | 2 777 975 |
| Balance 10 FF | 204 316 | 368 145 | 591 680 | 947 525 | 775 967 | 1 295 537 |
| Accumulation 10FF | | 572 461 | 1 164 141 | 2 111 666 | 2 887 633 | 4 183 169 |
| Balance 16 FF | 626 716 | 867 945 | 1 244 960 | 1 765 061 | 1 535 653 | 2 358 418 |
| Accumulation 16FF | | 1 494 661 | 2 739 621 | 4 504 682 | 6 040 335 | 8 398 753 |

EXCHEQUER ACCOUNT

| | | | | | | |
|------------------------------|----------|---------|-----------|-----------|-----------|-----------|
| Charges (with loan interest) | 464 704 | 486 105 | 533 436 | 570 534 | 563 884 | 624 442 |
| annuity | 231 561 | 231 561 | 231 561 | 231 561 | 231 561 | 231 561 |
| interest (15%) | 144 152 | 130 101 | 113 791 | 94 858 | 72 884 | 57 823 |
| depreciation | 34 980 | 37 730 | 40 480 | 43 230 | 45 980 | 45 980 |
| product (8FF) | 563 200 | 725 380 | 947 836 | 1 288 778 | 1 132 602 | 1 611 665 |
| Products 10 FF | 704 000 | 891 980 | 1 165 596 | 1 561 290 | 1 385 831 | 1 965 959 |
| exchequer balance (8FF) | -207 257 | -46 927 | 150 008 | 478 284 | 356 233 | 789 798 |
| exchequer balance (10FF) | 186 867 | 342 145 | 554 870 | 897 282 | 709 250 | 1 213 759 |

| | | Solde initial 1 000 000F | Taux initial 15,00% | Durée (années | 1er Paiem 7 Jan-2001 | Valeur future 0F |
|----------|-----------------|-----------------------------|------------------------|---------------|-------------------------|---------------------|
| Paiement | Date Taux ann | Paiement C&I | Capital | Intérêt | Capital su | Nouveau solde |
| ***** | | | | | | 1 000 000,00F |
| 1 | Jan-2001 15,00% | 19 296,75F | 6 796,75F | 12 500,00F | 0,00F | 993 203,25F |
| 2 | Fév-2001 15,00% | 19 296,75F | 6 881,71F | 12 415,04F | 0,00F | 986 321,54F |
| 3 | Mar-2001 15,00% | 19 296,75F | 6 967,73F | 12 329,02F | 0,00F | 979 353,81F |
| 4 | Avr-2001 15,00% | 19 296,75F | 7 054,83F | 12 241,92F | 0,00F | 972 298,98F |
| 5 | Mai-2001 15,00% | 19 296,75F | 7 143,01F | 12 153,74F | 0,00F | 965 155,97F |
| 6 | Jun-2001 15,00% | 19 296,75F | 7 232,30F | 12 064,45F | 0,00F | 957 923,67F |
| 7 | Jul-2001 15,00% | 19 296,75F | 7 322,70F | 11 974,05F | 0,00F | 950 600,97F |
| 8 | ***** 15,00% | 19 296,75F | 7 414,24F | 11 882,51F | 0,00F | 943 186,73F |
| 9 | ***** 15,00% | 19 296,75F | 7 506,92F | 11 789,83F | 0,00F | 935 679,81F |
| 10 | Oct-2001 15,00% | 19 296,75F | 7 600,75F | 11 696,00F | 0,00F | 928 079,06F |
| 11 | ***** 15,00% | 19 296,75F | 7 695,76F | 11 600,99F | 0,00F | 920 383,30F |
| 12 | ***** 15,00% | 19 296,75F | 7 791,96F | 11 504,79F | 0,00F | 912 591,34F |
| 13 | Jan-2002 15,00% | 19 296,75F | 7 889,36F | 11 407,39F | 0,00F | 904 701,98F |
| 14 | Fév-2002 15,00% | 19 296,75F | 7 987,98F | 11 308,77F | 0,00F | 896 714,00F |
| 15 | Mar-2002 15,00% | 19 296,75F | 8 087,82F | 11 208,93F | 0,00F | 888 626,18F |
| 16 | Avr-2002 15,00% | 19 296,75F | 8 188,92F | 11 107,83F | 0,00F | 880 437,26F |
| 17 | Mai-2002 15,00% | 19 296,75F | 8 291,28F | 11 005,47F | 0,00F | 872 145,98F |
| 18 | Jun-2002 15,00% | 19 296,75F | 8 394,93F | 10 901,82F | 0,00F | 863 751,05F |
| 19 | Jul-2002 15,00% | 19 296,75F | 8 499,86F | 10 796,89F | 0,00F | 855 251,19F |
| 20 | ***** 15,00% | 19 296,75F | 8 606,11F | 10 690,64F | 0,00F | 846 645,08F |
| 21 | ***** 15,00% | 19 296,75F | 8 713,69F | 10 583,06F | 0,00F | 837 931,39F |
| 22 | Oct-2002 15,00% | 19 296,75F | 8 822,61F | 10 474,14F | 0,00F | 829 108,78F |
| 23 | ***** 15,00% | 19 296,75F | 8 932,89F | 10 363,86F | 0,00F | 820 175,89F |
| 24 | ***** 15,00% | 19 296,75F | 9 044,55F | 10 252,20F | 0,00F | 811 131,34F |
| 25 | Jan-2003 15,00% | 19 296,75F | 9 157,61F | 10 139,14F | 0,00F | 801 973,73F |
| 26 | Fév-2003 15,00% | 19 296,75F | 9 272,08F | 10 024,67F | 0,00F | 792 701,65F |
| 27 | Mar-2003 15,00% | 19 296,75F | 9 387,98F | 9 908,77F | 0,00F | 783 313,67F |
| 28 | Avr-2003 15,00% | 19 296,75F | 9 505,33F | 9 791,42F | 0,00F | 773 808,34F |
| 29 | Mai-2003 15,00% | 19 296,75F | 9 624,15F | 9 672,60F | 0,00F | 764 184,19F |
| 30 | Jun-2003 15,00% | 19 296,75F | 9 744,45F | 9 552,30F | 0,00F | 754 439,74F |
| 31 | Jul-2003 15,00% | 19 296,75F | 9 866,25F | 9 430,50F | 0,00F | 744 573,49F |
| 32 | ***** 15,00% | 19 296,75F | 9 989,58F | 9 307,17F | 0,00F | 734 583,91F |
| 33 | ***** 15,00% | 19 296,75F | 10 114,45F | 9 182,30F | 0,00F | 724 469,46F |
| 34 | Oct-2003 15,00% | 19 296,75F | 10 240,88F | 9 055,87F | 0,00F | 714 228,58F |
| 35 | ***** 15,00% | 19 296,75F | 10 368,89F | 8 927,86F | 0,00F | 703 859,69F |
| 36 | ***** 15,00% | 19 296,75F | 10 498,50F | 8 798,25F | 0,00F | 693 361,19F |
| 37 | Jan-2004 15,00% | 19 296,75F | 10 629,74F | 8 667,01F | 0,00F | 682 731,45F |
| 38 | Fév-2004 15,00% | 19 296,75F | 10 762,61F | 8 534,14F | 0,00F | 671 968,84F |
| 39 | Mar-2004 15,00% | 19 296,75F | 10 897,14F | 8 399,61F | 0,00F | 661 071,70F |
| 40 | Avr-2004 15,00% | 19 296,75F | 11 033,35F | 8 263,40F | 0,00F | 650 038,35F |
| 41 | Mai-2004 15,00% | 19 296,75F | 11 171,27F | 8 125,48F | 0,00F | 638 867,08F |
| 42 | Jun-2004 15,00% | 19 296,75F | 11 310,91F | 7 985,84F | 0,00F | 627 556,17F |
| 43 | Jul-2004 15,00% | 19 296,75F | 11 452,30F | 7 844,45F | 0,00F | 616 103,87F |
| 44 | ***** 15,00% | 19 296,75F | 11 595,45F | 7 701,30F | 0,00F | 604 508,42F |
| 45 | ***** 15,00% | 19 296,75F | 11 740,39F | 7 556,36F | 0,00F | 592 768,03F |
| 46 | Oct-2004 15,00% | 19 296,75F | 11 887,15F | 7 409,60F | 0,00F | 580 880,88F |
| 47 | ***** 15,00% | 19 296,75F | 12 035,74F | 7 261,01F | 0,00F | 568 845,14F |
| 48 | ***** 15,00% | 19 296,75F | 12 186,19F | 7 110,56F | 0,00F | 556 658,95F |
| 49 | Jan-2005 15,00% | 19 296,75F | 12 338,51F | 6 958,24F | 0,00F | 544 320,44F |
| 50 | Fév-2005 15,00% | 19 296,75F | 12 492,74F | 6 804,01F | 0,00F | 531 827,70F |
| 51 | Mar-2005 15,00% | 19 296,75F | 12 648,90F | 6 647,85F | 0,00F | 519 178,80F |
| 52 | Avr-2005 15,00% | 19 296,75F | 12 807,01F | 6 489,74F | 0,00F | 506 371,79F |
| 53 | Mai-2005 15,00% | 19 296,75F | 12 967,10F | 6 329,65F | 0,00F | 493 404,69F |
| 54 | Jun-2005 15,00% | 19 296,75F | 13 129,19F | 6 167,56F | 0,00F | 480 275,50F |
| 55 | Jul-2005 15,00% | 19 296,75F | 13 293,31F | 6 003,44F | 0,00F | 466 982,19F |

Intérêt cumulé Int. total annuel

| | |
|-------------|-------------|
| 12 500,00F | 12 500,00F |
| 24 915,04F | 24 915,04F |
| 37 244,06F | 37 244,06F |
| 49 485,98F | 49 485,98F |
| 61 639,72F | 61 639,72F |
| 73 704,17F | 73 704,17F |
| 85 678,22F | 85 678,22F |
| 97 560,73F | 97 560,73F |
| 109 350,56F | 109 350,56F |
| 121 046,56F | 121 046,56F |
| 132 647,55F | 132 647,55F |
| 144 152,34F | 144 152,34F |
| 155 559,73F | 11 407,39F |
| 166 868,50F | 22 716,16F |
| 178 077,43F | 33 925,09F |
| 189 185,26F | 45 032,92F |
| 200 190,73F | 56 038,39F |
| 211 092,55F | 66 940,21F |
| 221 889,44F | 77 737,10F |
| 232 580,08F | 88 427,74F |
| 243 163,14F | 99 010,80F |
| 253 637,28F | 109 484,94F |
| 264 001,14F | 119 848,80F |
| 274 253,34F | 130 101,00F |
| 284 392,48F | 10 139,14F |
| 294 417,15F | 20 163,81F |
| 304 325,92F | 30 072,58F |
| 314 117,34F | 39 864,00F |
| 323 789,94F | 49 536,60F |
| 333 342,24F | 59 088,90F |
| 342 772,74F | 68 519,40F |
| 352 079,91F | 77 826,57F |
| 361 262,21F | 87 008,87F |
| 370 318,08F | 96 064,74F |
| 379 245,94F | 104 992,60F |
| 388 044,19F | 113 790,85F |
| 396 711,20F | 8 667,01F |
| 405 245,34F | 17 201,15F |
| 413 644,95F | 25 600,76F |
| 421 908,35F | 33 864,16F |
| 430 033,83F | 41 989,64F |
| 438 019,67F | 49 975,48F |
| 445 864,12F | 57 819,93F |
| 453 565,42F | 65 521,23F |
| 461 121,78F | 73 077,59F |
| 468 531,38F | 80 487,19F |
| 475 792,39F | 87 748,20F |
| 482 902,95F | 94 858,76F |
| 489 861,19F | 6 958,24F |
| 496 665,20F | 13 762,25F |
| 503 313,05F | 20 410,10F |
| 509 802,79F | 26 899,84F |
| 516 132,44F | 33 229,49F |
| 522 300,00F | 39 397,05F |
| 528 303,44F | 45 400,49F |

| | | | | | | | |
|----|----------|--------|-------------|-------------|-----------|-------|----------------|
| 56 | ***** | 15,00% | 19 296,75F | 13 459,47F | 5 837,28F | 0,00F | 453 522,72F |
| 57 | ***** | 15,00% | 19 296,75F | 13 627,72F | 5 669,03F | 0,00F | 439 895,00F |
| 58 | Oct-2005 | 15,00% | 19 296,75F | 13 798,06F | 5 498,69F | 0,00F | 426 096,94F |
| 59 | ***** | 15,00% | 19 296,75F | 13 970,54F | 5 326,21F | 0,00F | 412 126,40F |
| 60 | ***** | 15,00% | 19 296,75F | 14 145,17F | 5 151,58F | 0,00F | 397 981,23F |
| 61 | Jan-2006 | 15,00% | 19 296,75F | 14 321,98F | 4 974,77F | 0,00F | 383 659,25F |
| 62 | Fév-2006 | 15,00% | 19 296,75F | 14 501,01F | 4 795,74F | 0,00F | 369 158,24F |
| 63 | Mar-2006 | 15,00% | 19 296,75F | 14 682,27F | 4 614,48F | 0,00F | 354 475,97F |
| 64 | Avr-2006 | 15,00% | 19 296,75F | 14 865,80F | 4 430,95F | 0,00F | 339 610,17F |
| 65 | Mai-2006 | 15,00% | 19 296,75F | 15 051,62F | 4 245,13F | 0,00F | 324 558,55F |
| 66 | Jun-2006 | 15,00% | 19 296,75F | 15 239,77F | 4 056,98F | 0,00F | 309 318,78F |
| 67 | Jul-2006 | 15,00% | 19 296,75F | 15 430,27F | 3 866,48F | 0,00F | 293 888,51F |
| 68 | ***** | 15,00% | 19 296,75F | 15 623,14F | 3 673,61F | 0,00F | 278 265,37F |
| 69 | ***** | 15,00% | 19 296,75F | 15 818,43F | 3 478,32F | 0,00F | 262 446,94F |
| 70 | Oct-2006 | 15,00% | 19 296,75F | 16 016,16F | 3 280,59F | 0,00F | 246 430,78F |
| 71 | ***** | 15,00% | 19 296,75F | 16 216,37F | 3 080,38F | 0,00F | 230 214,41F |
| 72 | ***** | 15,00% | 19 296,75F | 16 419,07F | 2 877,68F | 0,00F | 213 795,34F |
| 73 | Jan-2007 | 15,00% | 19 296,75F | 16 624,31F | 2 672,44F | 0,00F | 197 171,03F |
| 74 | Fév-2007 | 15,00% | 19 296,75F | 16 832,11F | 2 464,64F | 0,00F | 180 338,92F |
| 75 | Mar-2007 | 15,00% | 19 296,75F | 17 042,51F | 2 254,24F | 0,00F | 163 296,41F |
| 76 | Avr-2007 | 15,00% | 19 296,75F | 17 255,54F | 2 041,21F | 0,00F | 146 040,87F |
| 77 | Mai-2007 | 15,00% | 19 296,75F | 17 471,24F | 1 825,51F | 0,00F | 128 569,63F |
| 78 | Jun-2007 | 15,00% | 19 296,75F | 17 689,63F | 1 607,12F | 0,00F | 110 880,00F |
| 79 | Jul-2007 | 15,00% | 19 296,75F | 17 910,75F | 1 386,00F | 0,00F | 92 969,25F |
| 80 | ***** | 15,00% | 19 296,75F | 18 134,63F | 1 162,12F | 0,00F | 74 834,62F |
| 81 | ***** | 15,00% | 19 296,75F | 18 361,32F | 935,43F | 0,00F | 56 473,30F |
| 82 | Oct-2007 | 15,00% | 19 296,75F | 18 590,83F | 705,92F | 0,00F | 37 882,47F |
| 83 | ***** | 15,00% | 19 296,75F | 18 823,22F | 473,53F | 0,00F | 19 059,25F |
| 84 | ***** | 15,00% | 19 296,75F | 19 058,51F | 238,24F | 0,00F | 0,74F |
| | | | 999 999,26F | 620 927,74F | 0,00F | | 48 674 217,27F |